

CURRICULUM VITAE

HAILIANG CHEN

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Google Scholar: <https://scholar.google.com/citations?user=4VKcY4gAAAAJ>

SSRN: <http://papers.ssrn.com/author=1643502>

EMPLOYMENT

2019-Present	Associate Professor, Innovation and Information Management Master of Science in Business Analytics Program Director Faculty of Business and Economics, The University of Hong Kong
2017-2019	Associate Professor Department of Information Systems, City University of Hong Kong
2012-2017	Assistant Professor Department of Information Systems, City University of Hong Kong

EDUCATION

2007-2012	Purdue University	West Lafayette, IN
	<i>Ph.D. in Management Information Systems; Minor in Marketing</i>	
2007-2009	Purdue University	West Lafayette, IN
	<i>M.S. in Economics</i>	
2003-2007	Tsinghua University	Beijing, China
	<i>B.M. in Information Management and Information Systems</i>	

HONORS AND AWARDS

INFORMS Information System Society (ISS) Sandra A. Slaughter Early Career Award, 2022.
Essential Science Indicators' (ESI) Highly Cited Paper (Top 1% in the field of Social Sciences, General), 2021.

Association for Information Systems (AIS) Early Career Award, 2019.

College Research Excellence Award (CREA), College of Business, City University of Hong Kong, 2017.

International Conference on Information Systems (ICIS) Best RIP Nominee, 2015.

Essential Science Indicators' (ESI) Highly Cited Paper (Top 1% in the field of Economics & Business), 2014.

Krannert Certificate for Outstanding Teaching, Purdue University, Spring 2012.

Krannert Certificate for Distinguished Teaching, Purdue University, Fall 2011.

International Conference on Information Systems (ICIS) Doctoral Consortium Fellow, 2011.

Bilsland Dissertation Fellowship, Purdue University Graduate School, 2011.

Outstanding Undergraduate Thesis Award, Tsinghua University, 2007.

"Tsinghua's Friends – Honeywell" Scholarship, Tsinghua University, 2004.

RESEARCH INTERESTS

Social Media, FinTech, Big Data, Business Analytics, Artificial Intelligence, Social Finance, Multichannel Management, Venture Capital, Entrepreneurship, Mobile Commerce, Social Commerce, Economics of Information Systems, Design Science

JOURNAL PUBLICATIONS

* Corresponding author; # All authors contribute equally

- Xu, Ruiyun Rayna, Hailiang Chen*, J. Leon Zhao. 2022. SocioLink: Leveraging Relational Information in Knowledge Graphs for Startup Recommendations. *Journal of Management Information Systems* forthcoming.
- Chen, Hailiang, Byoung-Hyoun Hwang. 2022. Listening in on Investors' Thoughts and Conversations. *Journal of Financial Economics* 145(2) 426-444.
<https://ssrn.com/abstract=3951666>
- Yu, Yinan, Hailiang Chen, Chih Hung Peng, Patrick Y. K. Chau. 2022. The Causal Effect of Subscription Video Streaming on DVD Sales: Evidence from a Natural Experiment. *Decision Support Systems* 157, 113767.
 - Media Coverage: [International Business Times \(IBTimes\)](#), [TechSpot](#)
<https://ssrn.com/abstract=2897950>
- Clarke, Jonathan, Hailiang Chen*, Ding Du, Yu Jeffrey Hu. 2021. Fake News, Investor Attention, and Market Reaction. *Information Systems Research* 32(1) 35-52.
 - *Essential Science Indicators' (ESI) Highly Cited Paper (Top 1% in the field of Social Sciences, General)*
<https://ssrn.com/abstract=3213024>
- Xie, Peng, Hailiang Chen*, Yu Jeffrey Hu. 2020. Signal or Noise in Social Media Discussions: The Role of Network Cohesion in Predicting Bitcoin Market. *Journal of Management Information Systems* 37(4) 933-956.
<https://ssrn.com/abstract=2894089>
- Chen, Hailiang*, Yu Jeffrey Hu, Shan Huang. 2019. Monetary Incentive and Stock Opinions on Social Media. *Journal of Management Information Systems* 36(2) 391-417.
<https://ssrn.com/abstract=2964503>
- Chen, Hailiang, Yu Jeffrey Hu, Michael D. Smith. 2019. The Impact of eBook Distribution on Print Sales: Analysis of a Natural Experiment. *Management Science* 65(1) 19-31.
 - Media Coverage: [INFORMS Press Release](#), [Management Science Review](#)
<https://ssrn.com/abstract=1966115>
- Akcura, Tolga, Kemal Altinkemer, Hailiang Chen. 2018. Noninfluentials and Information Dissemination in the Microblogging Community. *Information Technology and Management* 19(2) 89-106.
<https://ssrn.com/abstract=2201497>
- Lee, Joon Mahn, Byoung-Hyoun Hwang, Hailiang Chen#. 2017. Are Founder CEOs more Overconfident than Professional CEOs? Evidence from S&P 1500 Companies. *Strategic Management Journal* 38(3) 751-769.
<https://ssrn.com/abstract=2510549>
- Chen, Hailiang, Prabuddha De, Yu Jeffrey Hu. 2015. IT-enabled broadcasting in social media: An empirical study of artists' activities and music sales. *Information Systems Research* 26(3) 513-531.
<https://ssrn.com/abstract=2201430>
- Chen, Hailiang, Prabuddha De, Yu Jeffrey Hu, Byoung-Hyoun Hwang. 2014. Wisdom of Crowds: The Value of Stock Opinions Transmitted Through Social Media. *Review of Financial Studies* 27(5) 1367-1403.
 - *Essential Science Indicators' (ESI) Highly Cited Paper (Top 1% in the field of Economics & Business)*
 - Media Coverage: [Wall Street Journal](#), [Forbes](#), [Reuters](#), [Bankrate](#), [Seeking Alpha](#), [Sina Finance](#) (in Chinese), and so on
<https://ssrn.com/abstract=1807265>
- Chen, Hailiang, Hongyan Liu, Jiawei Han, Xiaoxin Yin, Jun He. 2009. Exploring optimization of semantic relationship graph for multi-relational Bayesian classification, *Decision Support Systems* 48(1) 112-121.

RESEARCH GRANTS

Total in the capacity of PI: 5.7 million HKD (including 4.0 million HKD from 6 GRF awards)

- PI: “The Impact of Different Delivery Time Requirements on Rider Work Pressure and Customer Satisfaction in Online Food Delivery,” **General Research Fund** – Research Grants Council (RGC) of Hong Kong, HKD 617,161. 2022-2024.
- PI: “The Impact of Platform Commission on Mobile Ecosystem Dynamics: Analysis of a Natural Experiment,” **General Research Fund** – Research Grants Council (RGC) of Hong Kong, HKD 953,993. 2021-2023.
- PI: “SocioLink: Leveraging Knowledge Graph for Startup Recommendations in Venture Capital,” **The University of Hong Kong-Standard Chartered Foundation FinTech Academy**, HKD 200,000. 2021-2023.
- PI: “A Social Proximity Measure based on Knowledge Graph Embedding,” **General Research Fund** – Research Grants Council (RGC) of Hong Kong, HKD 763,000. 2020-2022.
- PI: “The Relationship among Digital Download, Digital Rental and Subscription-based Streaming,” **General Research Fund** – Research Grants Council (RGC) of Hong Kong, HKD 505,079. 2019-2022.
- PI: “Impact of Fake News in Financial Markets,” **Seed Fund for Basic Research for New Staff** – The University of Hong Kong, HKD 150,000. 2019-2021.
- PI: “Big Data Driven Analytics and Decision Making in the Motion Picture Industry,” **Major Research Plan / Fostering Program** – Natural Science Foundation of China, CNY 430,000. 2018-2020.
- PI: “The Investment Value of Big Data in Mobile Apps,” **Strategic Research Grant** – City University of Hong Kong, HKD 100,000. 2018-2019.
- PI: “The Relationship between Mobile Web and Mobile App Channels for Retailers,” **General Research Fund** – Research Grants Council (RGC) of Hong Kong, HKD 636,268. 2018-2020.
- PI: “Monetary Incentives and Content Contribution in Social Media: The Case of Online Crowd Sourced Equity Research,” **General Research Fund** – Research Grants Council (RGC) of Hong Kong, HKD 482,000. 2016-2018.
- PI: “Facebook Marketing and Movie Box Office Revenues,” **Strategic Research Grant** – City University of Hong Kong, HKD 100,000. 2015-2017.
- PI: “The Market Signaling Effect of a Data Breach: How a Data Breach in a Hospital Affects Patient Visits to the Hospital,” **Strategic Research Grant** – City University of Hong Kong, HKD 100,000. 2015-2018.
- PI: “Dynamics among Social Media Marketing, Word of Mouth, and Movie Revenues,” **Strategic Research Grant** – City University of Hong Kong, HKD 100,000. 2014-2015.
- PI: “Coordination Between Traditional Media and Social Media Channels: An Empirical Study of How Movies are Promoted,” **Strategic Research Grant** – City University of Hong Kong, HKD 100,000. 2013-2014.
- PI: “Co-opetition between B2C and C2C e-Commerce models: The case of Tmall and Taobao,” Center for Social Media Marketing and Business Intelligence (CSMR) – City University of Hong Kong, HKD 100,000. 2013-2014.
- PI: “The role of social media in financial markets,” **Research Start-up Grant** – City University of Hong Kong, HKD 299,375. 2012-2015.
- Co-I: “Intra-firm Network Structure, Environmental Uncertainty, Technological Diversity, and Firm Innovation: Evidence from the Software and ICT Industries,” **General Research Fund** – Research Grants Council (RGC) of Hong Kong, HKD 544,000. 2016-2019.
- Participant: “Pricing information goods under the impacts of social networks,” **Natural Science Foundation of China**. 2014-2016.

PATENTS

Xu, Ruiyun, Hailiang Chen, J. Leon Zhao. 2020. *Searching Electronic Documents Based on Example-based Search Query* (U.S. Patent No. [11386164](#); Filing Number 15/930,647). U.S. Patent and Trademark Office. July 12, 2022.

Xu, Ruiyun, Hailiang Chen, J. Leon Zhao. 2017. *System and Method for Conducting a Textual Data Search* (U.S. Patent No. [10747759](#); Filing Number 15/631,077). U.S. Patent and Trademark Office. August 18, 2020.

KEYNOTE SPEECHES

“The Rise of Non-Fungible Tokens,” International Workshop on Financial Innovation 2022, June 2022.

“The Role of Social Media in Financial Markets,” The 2022 Hefei University of Technology Information Systems and Digital Business International Frontier Lecture, May 2022.

PANEL DISCUSSIONS

“Enhancing Industry-University-Research Collaboration on Data, Analytics, and Intelligence,” The first GBA Digital Economy and Business Analytics Summit, June 2022.

“Data Science: The Revolution in Business Strategy and Intelligence,” French AI & Data Week@HKU, March 2021.

“Frontiers of FinTech,” International Conference on Smart Finance, Guangzhou, China, July 2017.

INVITED INDUSTRY PRESENTATIONS

“Rethink Public Services with AI and Blockchain,” Executive Workshop on Driving Innovations in the Digital World, Civil Service College (CSC), HKSAR Government, August 2021, June 2022.

“AI and Blockchain Innovations,” 2020 HKU-Ivey Executive Leadership Program in Data Analytics and Big Data (DABD), September 2020.

“FinTech Applications and Impacts,” China Construction Bank. September 2019.

“Big Data and Business Analytics in Telecom,” China Unicom. May 2016.

“Big Data Applications in the Retail Industry,” Metro Group Buying HK Ltd. June 2014.

“Big Data Applications in the Retail Industry,” JD.com Inc. April 2014.

“Social Media Applications in Marketing Management and Financial Markets,” Sogou Inc. September 2013.

“An Empirical Study of Alibaba Retailers’ Promotional Strategies on Double 11 Day,” Alibaba Group. September 2013.

WORKING PAPERS

1. Chen, Hailiang. 2022. The Impact of Netflix Streaming on Digital Download and Digital Rental.
2. Chen, Hailiang, Yifan Dou, Yongbo Xiao. 2022. Understanding the Role of Live Streamers in Live-Streaming E-Commerce. <https://ssrn.com/abstract=4141864>
3. Chen, Hailiang, Byoung-Hyoun Hwang, Zhuozhen Peng. 2022. Inside the minds of expected stock returns.
4. Chen, Hailiang, Byoung-Hyoun Hwang, Baixiao Liu. 2022. The Adoption of Social Technologies and the Consequences for Financial Markets. <https://ssrn.com/abstract=2318094>

5. Gao, Yuting, Zhenhui Jack Jiang, Hailiang Chen, Yong Tan. 2022. Prosocial Behavior during the Pandemic: Evidence from Online Donation Data amid COVID-19. <https://ssrn.com/abstract=4037787>
6. Gao, Yuting, Zhenhui Jack Jiang, Khim Yong Goh, Hailiang Chen. 2022. Digital Nudging through Manipulation of Price Expectations.
7. Luo, Qian, Rowan Wang, Hailiang Chen, Xiaoqing Xie. 2022. From Census Data to Operational Details: A Refined Study on Workload and Efficiency of Medical Staff.
8. Xia, Yu, Hailiang Chen. 2022. Platform Commission Reduction and Mobile App Performance.
9. Xia, Yu, Hailiang Chen. 2022. Strategic Alliances and Physical Resource Allocation: Evidence from the Motion Picture Industry.
10. Xia, Yu, Hailiang Chen. 2022. Software Development Kit and Mobile App Success.
11. Xu, Ruiyun, Hailiang Chen, J. Leon Zhao. 2021. Measuring Social Proximity via Knowledge Graph Embedding.
12. Yu, Miao, Hailiang Chen, Yifan Dou. 2022. Just the Right Emotion: Exploring the Effects of Verbal and Facial Emotions in Live Streaming E-commerce. <https://ssrn.com/abstract=4141860>
13. Yu, Yinan, Liangfei Qiu, Hailiang Chen, Benjamin P. C. Yen. 2022. Product Fit Uncertainty and Interplay between Traditional Advertising and Social Media Marketing. <https://ssrn.com/abstract=2630910>
14. Yuan, Ziqing, Hailiang Chen, Choon Ling Sia. 2022. Look Before You Leap: Mobile App Investment and Firm Performance. <https://ssrn.com/abstract=3336471>
15. Yuan, Ziqing, Hailiang Chen. 2022. Should You Introduce a New Mobile App? An Investigation of the Channel Interaction Between Mobile Apps and Mobile Websites. <https://ssrn.com/abstract=4135226>

CONFERENCE PROCEEDINGS

1. Xia, Yu, Hailiang Chen. 2022. Platform Commission Reduction and Mobile App Performance. *International Conference on Information Systems (ICIS)*, Copenhagen, Denmark.
2. Xia, Yu, Hailiang Chen. 2022. Vertical Integration and Downstream Resource Allocation: An Empirical Study in the Movie Industry. *The 82nd Annual Meeting of the Academy of Management*, Seattle, Washington, USA.
3. Chen, Hailiang. 2020. The Impact of Netflix Streaming on Digital Download and Digital Rental. *International Conference on Information Systems (ICIS)*, Hyderabad, India.
4. Xu, Ruiyun, Hailiang Chen, J. Leon Zhao. 2020. Measuring Social Proximity via Knowledge Graph Embedding. *International Conference on Information Systems (ICIS)*, Hyderabad, India.
5. Yuan, Ziqing, Hailiang Chen. 2019. Can Mobile App Usage Help Predict Firm-Level Stock Returns? *International Conference on Information Systems (ICIS)*, Munich, Germany.
6. Xu, Ruiyun, Hailiang Chen, J. Leon Zhao. 2018. smartCVC: A Novel Startup Selection Method for Corporate Venture Capital. *International Conference on Information Systems (ICIS)*, San Francisco, California, USA.
7. Yu, Yinan, Baojun Ma, Hailiang Chen, Benjamin P. C. Yen. 2018. Utilizing Geospatial Information in Cellular Data Usage for Key Location Prediction. *The 51st Hawaii International Conference on System Sciences (HICSS)*, Hawaii, USA. <https://ssrn.com/abstract=2777071>

8. Chen, Hailiang, Yu Jeffrey Hu, Shan Huang. 2017. Does Monetary Incentive Lead to Better Stock Recommendations on Social Media? *International Conference on Information Systems (ICIS)*, Seoul, South Korea.
9. Xu, Ruiyun, Hailiang Chen, J. Leon Zhao. 2017. Predicting Corporate Venture Capital Investment. *International Conference on Information Systems (ICIS)*, Seoul, South Korea.
10. Xu, Ruiyun, Hailiang Chen, J. Leon Zhao. 2017. A Fast and Comprehensive Literature Search Tool for Information Systems Researchers. *International Conference on Information Systems (ICIS)*, Seoul, South Korea.
11. Yuan, Ziqing, Hailiang Chen, Choon Ling Sia. 2017. Mobile Initiative and Firm Equity Value. *International Conference on Information Systems (ICIS)*, Seoul, South Korea.
12. Chen, Hailiang, J. Leon Zhao. 2015. ISTopic: Understanding Information Systems Research through Topic Models. *International Conference on Information Systems (ICIS)*, Fort Worth, Texas, USA. **Best RIP Nominee.**
<https://ssrn.com/abstract=2601719>
13. Yu, Yinan, Hailiang Chen. 2015. Interplay between Social Media and Traditional Media: An Empirical Study in the Motion Picture Industry. *International Conference on Information Systems (ICIS)*, Fort Worth, Texas, USA.
14. Chen, Hailiang, Prabuddha De, Yu Jeffrey Hu, Byoung-Hyoun Hwang. 2011. Sentiment revealed in social media and its effect on the stock market, *2011 IEEE Statistical Signal Processing Workshop (SSP)*, pp. 25-28.

CONFERENCE PRESENTATIONS

1. “Platform Commission Reduction and Mobile App Performance” (with **Yu Xia**), Conference on Information Systems and Technology (CIST 2022), Indianapolis, Indiana, October 2022.
2. “Should a firm introduce a new mobile app? An investigation of the channel interaction between mobile apps and mobile websites” (with **Ziqing Yuan**), Conference on Information Systems and Technology (CIST 2022), Indianapolis, Indiana, October 2022.
3. “The Slower The Better: The Impact of Subsidizing ETA on Customer Satisfaction and Rider Welfare in Online Food Delivery” (with **Miao Yu**, Yu Jeffrey Hu, and Yuan Cheng), The 18th Symposium on Statistical Challenges in Electronic Commerce Research (SCECR 2022), Madrid, Spain, June 2022.
4. “Digital Nudging through Manipulation of Price Expectations: Evidence from a Randomized Field Experiment” (with **Yuting Gao**, Zhenhui Jack Jiang, and Khim Yong Goh), The 18th Symposium on Statistical Challenges in Electronic Commerce Research (SCECR 2022), Madrid, Spain, June 2022.
5. “Just the Right Speech: Exploring the Effects of Verbal Emotion in Live Streaming E-commerce” (with **Miao Yu** and Yifan Dou), Workshop on Information Systems and Economics (WISE 2021), Austin, Texas, December 2021.
6. “SocioLink: Leveraging Relation Information for Venture Recommendations in Two-sided Matching” (with **Ruiyun Xu** and J. Leon Zhao), The 17th Symposium on Statistical Challenges in Electronic Commerce Research (SCECR 2021), Virtual, June 2021.
7. “Measuring Social Proximity via Knowledge Graph Embedding” (with **Ruiyun Xu** and J. Leon Zhao), Conference on Information Systems and Technology (CIST 2020), Virtual Conference, November 2020.
8. “Product Fit Uncertainty and Interplay between Traditional Advertising and Social Media Marketing” (with **Yinan Yu**, Liangfei Qiu, and Benjamin P. C. Yen), Conference on Information Systems and Technology (CIST 2019), Seattle, Washington, October 2019.
9. “Software Development Kit and Mobile App Success” (with **Yu Xia**), Conference on Information Systems and Technology (CIST 2019), Seattle, Washington, October 2019.

10. “The Interaction between Mobile App and Mobile Web Channels for Retailers” (with **Ziqing Yuan**), Conference on Information Systems and Technology (CIST 2019), Seattle, Washington, October 2019.
11. “Software Development Kit Network and Mobile App Success” (with **Yu Xia**), The 15th Symposium on Statistical Challenges in Electronic Commerce Research (SCECR 2019), Hong Kong, China, June 2019.
12. “smartCVC: A Novel Startup Selection Method for Corporate Venture Capital” (with **Ruiyun Xu** and J. Leon Zhao), Conference on Information Systems and Technology (CIST 2018), Phoenix, Arizona, November 2018.
13. “The Relationship between Mobile Web and Mobile App Channels for Retailers” (with **Ziqing Yuan**), The 24th Americas Conference on Information Systems (AMCIS 2018), New Orleans, Louisiana, August 2018.
14. “smartCVC: Data Science Meets Corporate Venture Capital” (with **Ruiyun Xu** and J. Leon Zhao), The 24th Americas Conference on Information Systems (AMCIS 2018), New Orleans, Louisiana, August 2018.
15. “The Relationship between Mobile Web and Mobile App Channels for Retailers” (with **Ziqing Yuan**), The 22nd Pacific Asia Conference on Information Systems (PACIS 2018), Yokohama, Japan, June 2018.
16. “The Impact of Gamification Design on the Success of Health and Fitness Apps” (with **Wenjie Huang** and Juhee Kwon), The 22nd Pacific Asia Conference on Information Systems (PACIS 2018), Yokohama, Japan, June 2018.
17. “Predicting Corporate Venture Capital Investment” (with **Ruiyun Xu** and J. Leon Zhao), The 12th China Summer Workshop on Information Management (CSWIM 2018), Qingdao, China, June 2018.
18. “Do Social Executives Get Higher Approval Ratings from Employees?” (with **Mengfan Xuan** and Byoung-Hyoun Hwang), The 12th China Summer Workshop on Information Management (CSWIM 2018), Qingdao, China, June 2018.
19. “The Impact of Gamification Design on the Success of Health and Fitness Apps” (with **Wenjie Huang** and Juhee Kwon), The 12th China Summer Workshop on Information Management (CSWIM 2018), Qingdao, China, June 2018.
20. “The Relationship between Mobile Web and Mobile App Channels for Retailers” (with **Ziqing Yuan**), The 12th China Summer Workshop on Information Management (CSWIM 2018), Qingdao, China, June 2018.
21. “smartCVC: Data Science Meets Corporate Venture Capital” (with **Ruiyun Xu** and J. Leon Zhao), 2018 Conference on Data Science for Business and Economics, Purdue University, West Lafayette, Indiana, May 2018.
22. “Network Structure and Predictive Power of Social Media for the Bitcoin Market” (with Peng Xie and Yu Jeffrey Hu), Conference on Information Systems and Technology (CIST 2017), Houston, Texas, October 2017.
23. “Mobile Initiative and Firm Equity Value” (with **Ziqing Yuan** and Choon Ling Sia), Conference on Information Systems and Technology (CIST 2017), Houston, Texas, October 2017.
24. “Mobile Initiative and Firm Equity Value” (with **Ziqing Yuan** and Choon Ling Sia), The 21st Pacific Asia Conference on Information Systems (PACIS 2017), Langkawi, Malaysia, July 2017.
25. “Mobile Initiative and Firm Equity Value” (with **Ziqing Yuan** and Choon Ling Sia), The 11th China Summer Workshop on Information Management (CSWIM 2017), Nanjing, China, June 2017.
26. “A Fast and Comprehensive Literature Search Tool for Information Systems Researchers” (with **Ruiyun Xu** and J. Leon Zhao), The 11th China Summer Workshop on Information Management (CSWIM 2017), Nanjing, China, June 2017.
27. “Topic Associations in Document Models for Ad Hoc Information Retrieval” (with **Ruiyun Xu** and J. Leon Zhao), The 20th Pacific Asia Conference on Information Systems (PACIS 2016), Chiayi, Taiwan, June 2016.

28. “Interplay between Social Media and Traditional Media: An Empirical Study in the Motion Picture Industry” (with **Yinan Yu** and Liangfei Qiu), The 10th China Summer Workshop on Information Management (CSWIM 2016), Dalian, China, June 2016.
29. “Identifying Home and Workplace Locations via Mobile Data Usage” (with **Yinan Yu**, Baojun Ma, Benjamin P. C. Yen), 2016 Greater-China Conference on Mobile Big Data Marketing, Hong Kong, June 2016.
30. “Interplay between Social Media and Traditional Media: An Empirical Study in the Motion Picture Industry” (with **Yinan Yu**), 2015 International Conference on Information Systems (ICIS 2015), Fort Worth, Texas, December 2015.
31. “ISTopic: Understanding Information Systems Research through Topic Models” (with Leon Zhao), 2015 International Conference on Information Systems (ICIS 2015), Fort Worth, Texas, December 2015.
32. “Behavioral Differences Between Founder CEOs and Professional CEOs: The Role of Overconfidence” (with **Joon Mahn Lee** and Byoung-Hyoun Hwang), 2015 Academy of Management Annual Meeting, Vancouver, BC, Canada, August 2015.
33. “Does bigger screen lead to more cellular data usage?” (with Baojun Ma), The 19th Pacific Asia Conference on Information Systems (PACIS 2015), Singapore, July 2015.
34. “Measuring Social Media Success: The Case of Facebook Marketing in the Motion Picture Industry” (with **Yinan Yu**), The 19th Pacific Asia Conference on Information Systems (PACIS 2015), Singapore, July 2015.
35. “Does bigger screen lead to more cellular data usage?” (with Baojun Ma), POMS 26th Annual Conference, Washington D.C., May 2015.
36. “Dynamics among Social Media Marketing, Word of Mouth, and Movie Revenues”, INFORMS Annual Meeting, San Francisco, California, November 2014.
37. “The economic consequences of having “social” executives” (with Byoung-Hyoun Hwang and Baixiao Liu), Workshop on Internet and BigData Finance (WIBF), Hong Kong, June 2014.
38. “Dynamics among Social Media Marketing, Word of Mouth, and Movie Revenues”, POMS 25th Annual Conference, Atlanta, Georgia, May 2014.
39. “The economic consequences of having “social” executives” (with Byoung-Hyoun Hwang and Baixiao Liu), Workshop on Information Systems and Economics (WISE 2013), Milan, Italy, December 2013.
40. “Customers as advisors: The role of social media in financial markets” (with Prabuddha De, Yu Jeffrey Hu, and Byoung-Hyoun Hwang), Conference on Information Systems and Technology (CIST 2013), Minneapolis, Minnesota, October 2013.
41. “Determinants of microblogging and sentiments toward brands on the web” (with Tolga Akcura and Kemal Altinkemer), Conference on Information Systems and Technology (CIST 2012), Phoenix, Arizona, October 2012.
42. “The value of being social: How bloggers attract followers” (with Prabuddha De and Yu Jeffrey Hu), INFORMS Annual Meeting, Phoenix, Arizona, October 2012.
43. “The value of being social: How bloggers attract followers” (with Prabuddha De and Yu Jeffrey Hu), The Eighth Symposium on Statistical Challenges in Electronic Commerce Research (SCECR 2012), McGill University, Montreal, Canada, June 2012.
44. “IT-enabled broadcasting in social media: An empirical study of artists’ activities and music sales” (with Prabuddha De and Yu Jeffrey Hu), Workshop on Information Systems and Economics (WISE 2011), Shanghai, China, December 2011.
45. “Sentiment revealed in social media and its effect on the stock market” (with Prabuddha De, Yu Jeffrey Hu, and **Byoung-Hyoun Hwang**), 2011 IEEE Statistical Signal Processing Workshop (SSP), Nice, France, June 2011.
46. “Broadcasting in online social networks: An empirical study of artists’ activities and music sales” (with Prabuddha De and Yu Jeffrey Hu), Conference on Information Systems and Technology (CIST 2010), Austin, TX, November 2010.
47. “Broadcasting in online social networks: A statistical study of music sales and artists’ activities” (with Prabuddha De and Yu Jeffrey Hu), The Sixth Symposium on

- Statistical Challenges in Electronic Commerce Research (SCECR 2010), University of Texas at Austin, Austin, TX, June 2010.
48. “Broadcasting in online social networks: An empirical study of music sales and artists’ activities” (with Prabuddha De and Yu Jeffrey Hu), Big Ten Information Systems Research Symposium, University of Michigan, Ann Arbor, MI, May 2010.

TEACHING EXPERIENCE

The University of Hong Kong

- DBAP7027 Frontiers in Management Research: 2020/21 Spring, 2021/22 Spring
- IIMT2601 Management Information Systems: 2019/20 Spring
- IIMT6007 Empirical Research in Economics of Information Systems: 2021/22 Spring
- MSBA7012 Social Media and Digital Marketing Analytics: 2019/20 Fall, 2020/21 Spring, 2021/22 Spring, 2022/23 Spring
- MSBA7005 Business Analytics Capstone: 2018/19 Summer, 2019/20 Summer, 2020/21 Summer, 2021/22 Summer

City University of Hong Kong

- IS4333 Human-Computer Interaction and Multimedia: 2014/15 A/Fall
- IS4937 Information Management Consulting Project: 2017/18 A/Fall, 2017/18 B/Spring
- IS4940 Innovation and Technology Entrepreneurship: 2015/16 A/Fall
- IS5940 Innovation and Technology Entrepreneurship: 2014/15 B/Spring, 2015/16 B/Spring, 2016/17 B/Spring, 2017/18 B/Spring
- IS6421 Human-Computer Interaction and Multimedia: 2012/13 A/Fall, 2014 Summer, 2014/15 A/Fall
- IS6641 Ecommerce Business Strategies and Management: 2013 Summer, 2015 Summer, 2016 Summer, 2017 Summer

Purdue University

- MGMT 382 Management Information Systems: 2009 Fall, 2011 Fall, 2012 Spring

ACADEMIC SERVICE

Journal Associate Editor

Journal of Management Information Systems (JMIS) 2020 Fake News Special Issue
MIS Quarterly (MISQ) 2019 Managing AI Special Issue
Information Systems Research (ISR) 2018 FinTech Special Issue

Journal Reviewer

Information Systems Research (ISR)
Management Science (MS)
MIS Quarterly (MISQ)
Journal of Management Information Systems (JMIS)
Journal of Political Economy (JPE)
The Accounting Review (TAR)
Production and Operations Management (POM)
Journal of Banking and Finance (JBF)
Journal of Corporate Finance (JCF)
Journal of the Association for Information Systems (JAIS)
European Journal of Information Systems (EJIS)
Information & Management (IM)
Communications of the Association for Information Systems (CAIS)
Electronic Commerce Research (ECR)
Electronic Commerce Research and Applications (ECRA)
Electronic Markets - The International Journal on Networked Business (ELMA)
Information Systems and e-Business Management (ISEB)
International Journal of Electronic Commerce (IJEC)

Journal of Global Information Management (JGIM)
IEEE Transactions on Services Computing (TSC)
Conference Organizing Committee Chair
The 11th Production and Operations Management Society (POMS) Hong Kong
Chapter International Conference
Conference Program Chair
International Conference on Smart Finance (ICSF) 2022
International Conference on Smart Finance (ICSF) 2021
Conference Best Paper Committee
International Conference on Smart Finance (ICSF) 2022
International Conference on Smart Finance (ICSF) 2021
Conference Track Chair
International Conference on Information Systems (ICIS) 2021: Blockchain, DLT and
Fintech
International Conference on Information Systems (ICIS) 2020: Blockchain, DLT and
Fintech
Pacific Asia Conference on Information Systems (PACIS) 2023: Artificial
Intelligence and Business Analytics
Pacific Asia Conference on Information Systems (PACIS) 2022: Mobile, IoT, and
Ubiquitous Computing
Pacific Asia Conference on Information Systems (PACIS) 2021: Economic Impacts
of IT
Pacific Asia Conference on Information Systems (PACIS) 2020: Blockchain, Fintech
and Emerging Technologies
Pacific Asia Conference on Information Systems (PACIS) 2019: Economics of IS
Conference Associate Editor
International Conference on Information Systems (ICIS) 2019: Crowds, Social Media
and Digital Collaborations
International Conference on Information Systems (ICIS) 2018: Blockchain,
Cryptocurrencies and New Business Models
Conference Reviewer
International Conference on Information Systems (ICIS): 2009, 2012-2017
Conference on Information Systems and Technology (CIST): 2008, 2013-2022
Workshop on Information Technologies and Systems (WITS): 2009
Hawaii International Conference on System Sciences (HICSS): 2010
Pacific Asia Conference on Information Systems (PACIS): 2013-2015
Department Services at The University of Hong Kong
Master of Science in Business Analytics Program Director: 2020/09-2024/08
Master of Science in Business Analytics Admissions Committee: 2019/01-2020/05
Information Systems Research Seminar Organizer: 2019/05-2021/11
Department Services at City University of Hong Kong
BSc Computational Finance and Financial Technology Deputy Program Leader and
Stream Advisor - Financial Technology Stream: 2017/12-2018/12
BBA Information Management Major Leader: 2017/06-2018/06
Bachelor's Degree in Information Systems (BDIS) Major Leader: 2017/06-2018/02
Departmental Staffing Committee (DSC) elected member among Associate /
Assistant Professors: 2015/16, 2017/18
Department Research Seminar Co-organizer: 2015/16
Other Services
[AIS Technology Awards](#) Committee Member 2020

PHD STUDENT SUPERVISION

Dissertation Supervisor

- Yu, Miao. The University of Hong Kong. HKU Presidential PhD Scholarship Awardee. September 2021 – August 2025.
- Xia, Yu. The University of Hong Kong. September 2019 – August 2023.
Dissertation Co-Supervisor
- Feng, Yuting. The University of Hong Kong. September 2020 – August 2023.
- Wu, Hongyi. The University of Hong Kong. September 2020 – August 2024.
- Xu, Ruiyun Rayna. City University of Hong Kong. September 2014 – January 2019.
- Yuan, Ziqing Kim. City University of Hong Kong. September 2016 – January 2019.
Dissertation Committee Member
- Xie, Peng. Georgia Institute of Technology. 2017. Placement: California State University, East Bay.
- Probation Review Panel Member
- Tang, Jie. The Effects of Friends' "Like" and Comment on Users' First-time Click and Repeated Click on Social Ads. The University of Hong Kong. August 2022.
- Hu, Jin. The Impact of External Contributions to Firm-Sponsored Open Source Software on the Market Value of the Firm. The University of Hong Kong. October 2021.
- Wei, Wanghongyu. Essays on Dynamics of Crowdfunding. The University of Hong Kong. March 2020.

MEDIA COVERAGE

- Management Science Review: February 26, 2019
- [Does Delaying Ebook Releases Help Improve Print Book Sales?](#)
- Advisor Perspectives: September 3, 2018
- [Does Fake News Move the Stock Market?](#)
- INFORMS Press Release: June 21, 2018
- [Digital vs. print publications: New study shows playing favorites can hurt overall book sales](#)
- International Business Times: January 19, 2017
- [Original content helps Netflix subscriptions soar by a third in 2016](#)
- TechSpot: January 18, 2017
- [Online video streaming directly impacts DVD sales, research shows](#)
- Forbes: January 21, 2016
- [E*Trade Partners With TipRanks: Clients Can Now Track Performance of Pundits' Recommendations](#)
- New York Times: September 22, 2014
- [Beating the Street with Tweets](#)
- Sina Finance / 新浪财经: August 4, 2014
- [海通：沙海淘金——大数据与金融的碰撞](#)
- Capital Week / 证券市场周刊: April 28, 2014
- [草根财商：社交媒体时代的证券投资](#)
- Hong Kong Economic Journal / 香港信报: April 3, 2014
- [交易员和分析师很快要失业？](#)
- Bankrate: March 26, 2014
- [Social media gives investors a leg up](#)
- Reuters: March 25, 2014
- [Social media more reliable than Wall Street analysts - study](#)
- Wall Street Journal: March 19, 2014
- [Study: Crowdsourced Stock Opinions Beat Analysts, News](#)
- Seeking Alpha: March 19, 2014
- [Seeking Alpha Crowd Wisdom Predicts Future Stock Returns](#)